**CONSOLIDATED FINANCIAL REPORT** 

**DECEMBER 31, 2022** 

# CONSOLIDATED FINANCIAL REPORT DECEMBER 31, 2022

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# **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors Oakworth Capital, Inc. Birmingham, Alabama

### **Opinion**

We have audited the accompanying consolidated financial statements of **Oakworth Capital, Inc. and Subsidiary**, which comprise the consolidated balance sheets as of December 31, 2022 and 2021, and the related consolidated statements of income, comprehensive (loss) income, stockholders' equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Oakworth Capital, Inc. and Subsidiary as of December 31, 2022 and 2021, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

We also have audited Oakworth Capital, Inc. and Subsidiary's internal control over financial reporting as of December 31, 2022, based on criteria established in Internal Control—Integrated Framework, issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in 2013. In our opinion, Oakworth Capital, Inc. and Subsidiary maintained, in all material respects, effective internal control over financial reporting as of December 31, 2022, based on criteria established in Internal Control—Integrated Framework, issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in 2013. In our opinion, Oakworth Capital, Inc. and Subsidiary maintained, in all material respects, effective internal control over financial reporting as of December 31, 2022, based on criteria established in Internal Control—Integrated Framework, issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in 2013.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements and Internal Control over Financial Reporting section of our report. We are required to be independent of Oakworth Capital, Inc. and Subsidiary and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### Responsibilities of Management for the Financial Statements and Internal Control over Financial Reporting

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error. Management is also responsible for its assessment about the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Oakworth Capital, Inc. and Subsidiary's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

### Auditor's Responsibilities for the Audit of the Financial Statements and Internal Control over Financial Reporting

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and about whether effective internal control over financial reporting was maintained in all material respects, and to issue an auditor's report that includes our opinions.

Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit of financial statements or an audit of internal control over financial reporting conducted in accordance with generally accepted auditing standards will always detect a material misstatement or a material weakness when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Oakworth Capital, Inc. and Subsidiary's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### Definition and Inherent Limitations of Internal Control over Financial Reporting

A company's internal control over financial reporting is a process effected by those charged with governance, management, and other personnel, designed to provide reasonable assurance regarding the preparation of reliable financial statements in accordance with accounting principles generally accepted in the United States of America. Because management's assessment and our audit were conducted to meet the reporting requirements of Section 112 of the Federal Deposit Insurance Corporation Improvement Act (FDICIA), our audit of Oakworth Capital, Inc. and Subsidiary's internal control over financial reporting included controls over the preparation of financial statements in accordance with accounting principles generally accepted in the United States of America and with the instructions to the Consolidated Financial Statements for Bank Holding Companies (Form FR Y-9SP). A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the entity; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and those charged with governance; and (3) provide reasonable assurance regarding prevention, or timely detection and correction, of unauthorized acquisition, use, or disposition of the entity's assets that could have a material effect on the consolidated financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent, or detect and correct, misstatements. Also, projections of any assessment of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Mauldin & Jerkins, LLC

Birmingham, Alabama April 7, 2023

# CONSOLIDATED BALANCE SHEETS DECEMBER 31, 2022 AND 2021

Assets	2022	2021
Cash and due from banks	\$ 8,532,789	\$ 3,567,983
Interest-bearing deposits in banks	178,118,551	324,718,959
Federal funds sold	4,475,441	4,700,461
Securities available for sale	132,049,717	105,502,849
Restricted equity securities	603,100	456,100
Loans	974,397,617	745,363,913
Less allowance for loan losses	11,691,801	9,315,599
Loans, net	962,705,816	736,048,314
Premises and equipment	3,129,171	3,522,214
Accrued interest receivable	4,263,072	2,376,155
Goodwill	-	450,326
Bank-owned life insurance	18,620,405	18,150,983
Right-of-use asset	12,317,548	-
Other assets	12,633,692	8,071,949
Total assets	\$ 1,337,449,302	\$ 1,207,566,293
Liabilities and Stockholders' Equity		
Liabilities:		
Deposits:		
Noninterest-bearing	\$ 316,201,478	\$ 320,558,225
Interest-bearing	861,400,902	774,678,822
Total deposits	1,177,602,380	1,095,237,047
Accrued interest payable	840,107	39,603
Subordinated note	34,111,875	-
Lease liability	12,606,012	_
Other liabilities	8,530,908	8,001,465
Total liabilities	1,233,691,282	1,103,278,115
Commitments and contingencies		
Stockholders' equity:		
Common stock, \$5 par value, 10,000,000 shares authorized;		
4,874,140 and 4,871,259 shares issued and 4,855,273 and 4,810,556		
shares outstanding at December 31, 2022 and 2021, respectively	24,370,700	24,356,295
Capital surplus	34,956,919	33,830,299
Retained earnings	55,783,659	46,470,182
Accumulated other comprehensive (loss) income	(10,750,651)	1,415,174
Treasury stock, 14,312 and 56,426 shares at cost, respectively	(468,996)	(1,717,760)
Unvested restricted stock	(133,611)	(66,012)
Total stockholders' equity	103,758,020	104,288,178
Total liabilities and stockholders' equity	\$ 1,337,449,302	\$ 1,207,566,293
2 cm mondes and scordiolaets equity	\$ 1,007,9777,002	\$ 1,201,300,273

# CONSOLIDATED STATEMENTS OF INCOME YEARS ENDED DECEMBER 31, 2022 AND 2021

	2022	2021
Interest income:		
Loans, including fees	\$ 40,681,462	\$ 29,724,340
Taxable securities	1,929,209	1,026,188
Non-taxable securities	944,471	1,014,814
Federal funds sold and interest-bearing deposits in banks	2,094,520	167,281
Total interest income	45,649,662	31,932,623
Interest expense:		
Deposits	5,687,626	1,000,634
Other borrowings	806,324	-
Total interest expense	6,493,950	1,000,634
Net interest income	39,155,712	30,931,989
Provision for loan losses	2,376,202	1,026,421
Net interest income after provision for loan losses	36,779,510	29,905,568
Other income:		
Service charges on deposit accounts	815,197	630,728
Wealth management and trust service fees	10,522,979	9,595,813
Other operating income	1,275,306	1,013,989
Total other income	12,613,482	11,240,530
Other expenses:		
Salaries and employee benefits	22,990,679	18,389,612
Equipment and occupancy expenses	2,005,042	2,097,009
Technology and processing expenses	3,489,450	3,023,609
Other operating expenses	5,820,285	3,623,937
Total other expenses	34,305,456	27,134,167
Income before income taxes	15,087,536	14,011,931
Income tax expense	3,588,079	3,277,719
Net income	\$ 11,499,457	\$ 10,734,212
Basic earnings per share	\$ 2.38	\$ 2.24
Diluted earnings per share	<u>\$ 2.34</u>	\$ 2.21

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME YEARS ENDED DECEMBER 31, 2022 AND 2021

	 2022	 2021
Net income	\$ 11,499,457	\$ 10,734,212
Other comprehensive loss:		
Unrealized holding losses on securities available for sale arising during		
the period, net of tax benefit of \$4,304,527 and \$337,515, respectively	 (12,165,825)	 (953,915)
Other comprehensive loss	 (12,165,825)	 (953,915)
Comprehensive (loss) income	\$ (666,368)	\$ 9,780,297

# CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY YEARS ENDED DECEMBER 31, 2022 AND 2021

	C	St. 1			Accumulated Other	<b>V</b> ( 1	T	Total
	Shares	non Stock Par Value	Capital Surplus	Retained Earnings	Comprehensive Income (Loss)	Unvested Restricted Stock	Treasury Stock	Stockholders' Equity
Balance, December 31, 2020	4,834,312	\$ 24,171,560	\$ 31,949,983	\$ 37,661,784	\$ 2,369,089	\$ (67,086)	\$ (1,986,457)	\$ 94,098,873
Net income	-	-	-	10,734,212	-	-	-	10,734,212
Dividends declared	-	-	-	(1,925,814)	-	-	-	(1,925,814)
Issuance of common stock	19,842	99,210	663,205	-	-	-	-	762,415
Exercise of stock options	12,405	62,025	101,878	-	-	-	-	163,903
Exercise of stock options - exchange	2,700	13,500	(13,500)	-	-	-	-	-
Stock-based compensation	-	-	1,317,717	-	-	-	-	1,317,717
Issuance of restricted stock	2,000	10,000	58,280	-	-	(68,280)	-	-
Restricted stock compensation	-	-	-	-	-	69,354	-	69,354
Issuance of treasury stock	-	-	(247,264)	-	-	-	496,554	249,290
Purchase of treasury stock	-	-	-	-	-	-	(227,857)	(227,857)
Other comprehensive loss	-	-	-	-	(953,915)	-	-	(953,915)
Balance, December 31, 2021	4,871,259	24,356,295	33,830,299	46,470,182	1,415,174	(66,012)	(1,717,760)	104,288,178
Net income	-	-	-	11,499,457	-	-	-	11,499,457
Dividends declared	-	-	-	(2,185,980)	-	-	-	(2,185,980)
Issuance of common stock	131	655	4,061	-	-	-	-	4,716
Stock-based compensation	-	-	1,551,733	-	-	-	-	1,551,733
Issuance of restricted stock	2,750	13,750	97,895	-	-	(111,645)	-	-
Restricted stock compensation	-	-	-	-	-	44,046	-	44,046
Issuance of treasury stock	-	-	(527,069)	-	-	-	1,560,138	1,033,069
Purchase of treasury stock	-	-	-	-	-	-	(311,374)	(311,374)
Other comprehensive loss	-	-			(12,165,825)			(12,165,825)
Balance, December 31, 2022	4,874,140	\$ 24,370,700	\$ 34,956,919	\$ 55,783,659	\$ (10,750,651)	\$ (133,611)	\$ (468,996)	\$ 103,758,020

# CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2022 AND 2021

		2022		2021
OPERATING ACTIVITIES Net income	\$	11,499,457	\$	10,734,212
Adjustments to reconcile net income to net cash provided by	ð	11,499,457	Ф	10,754,212
operating activities:				
Depreciation and software amortization		702,436		711,090
Net amortization and accretion of bond premiums and discounts		216,623		405,060
Amortization of low-income housing tax credit investment		237,823		237,823
Amortization of goodwill		75,054		
		375,272		112,582
Loss on disposal of goodwill Provision for loan losses		2,376,202		1 026 421
		, ,		1,026,421
Stock-based compensation		1,551,733		1,317,717
Restricted stock compensation		44,046		69,354
Loss on disposal of premises, equipment and software		665		-
(Increase) decrease in interest receivable		(1,886,917)		76,846
Increase (decrease) in interest payable		800,504		(61,947)
Amortization of debt issuance costs		30,490		-
Increase (decrease) in income tax payable		164,253		(715,348)
Deferred income taxes		(957,491)		(199,894)
Increase in cash surrender value of life insurance contracts		(469,422)		(359,659)
Net other operating activities		819,119		1,033,686
Net cash provided by operating activities		15,579,847		14,387,943
INVESTING ACTIVITIES				
Net decrease (increase) in interest-bearing deposits in banks		146,600,408		(212,656,659)
Net decrease (increase) in federal funds sold		225,020		(2,675,461)
Purchase of securities available for sale		(54,391,169)		(35,955,227)
Proceeds from maturities, calls and paydowns of securities available for sale		11,157,326		8,289,854
Net (purchase) redemption of restricted equity securities		(147,000)		189,900
Net increase in loans		(229,033,704)		(50,126,343)
Purchase of bank-owned life insurance contracts		-		(7,000,000)
Purchase of premises, equipment and software		(273,237)		(932,191)
Net cash used in investing activities		(125,862,356)		(300,866,127)
FINANCING ACTIVITIES				
Net increase in deposits		82,365,333		284,928,791
Proceeds from issuance of subordinated note		35,000,000		-
Subordinated note issuance costs		(918,615)		-
Issuance of common stock		4,716		762,415
Exercise of stock options		-		163,903
Issuance of treasury stock		1,033,069		249,290
Purchase of treasury stock		(311,374)		(227,857)
Dividends paid		(1,925,814)		(1,430,092)
Net cash provided by financing activities		115,247,315		284,446,450
Net (decrease) increase in cash and due from banks		4,964,806		(2,031,734)
Cash and due from banks at beginning of year		3,567,983		5,599,717
Cash and due from banks at end of year	\$	8,532,789	\$	3,567,983
SUPPLEMENTAL DISCLOSURE				
Cash paid during the year for:				
Interest	\$	5,693,446	\$	1,062,581
Income taxes	\$	4,349,576	\$	3,973,706
	*	-,,	*	2,2,2,00

# OAKWORTH CAPITAL, INC. AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# **Nature of Business**

Oakworth Capital, Inc. (the "Company") is a bank holding company whose business is conducted by its wholly-owned subsidiary, Oakworth Capital Bank (the "Bank"). The Bank is a commercial bank headquartered in Birmingham, Jefferson County, Alabama. The Bank also maintains a full-service branch and trust office in Mobile, Alabama and the metropolitan area of Nashville, Tennessee. The Bank provides a full range of banking services in its primary market areas of Jefferson and Mobile, Alabama, Counties and Davidson and Williamson Counties, Tennessee as well as the surrounding areas.

### **Basis of Presentation and Accounting Estimates**

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary. Significant intercompany transactions and balances have been eliminated in consolidation.

In preparing the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the balance sheet date and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuation of deferred taxes, other-than-temporary impairments of securities, and the fair value of financial instruments.

The determination of the adequacy of the allowance for loan losses is based on estimates that are particularly susceptible to significant changes in the economic environment and market conditions.

The Company's loans are generally secured by specific items of collateral including real property, consumer assets, and business assets. Although the Company has a diversified loan portfolio, a substantial portion of its borrowers' ability to honor their contracts is dependent on local economic conditions.

While management uses available information to recognize losses on loans, further reductions in the carrying amounts of loans may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the estimated losses on loans. Such agencies may require the Company to recognize additional losses based on their judgments about information available to them at the time of their examination. Because of these factors, it is reasonably possible that the estimated losses on loans may change materially in the near term. However, the amount of the change that is reasonably possible cannot be estimated.

# **Cash, Due From Banks and Cash Flows**

For purposes of reporting cash flows, cash and due from banks includes cash on hand, cash items in process of collection, and amounts due from banks. Cash flows from interest bearing deposits in banks, restricted equity securities, loans, federal funds sold, and deposits are reported net.

### **NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

### Securities

All securities are classified as available for sale and recorded at fair value, with unrealized gains and losses excluded from earnings and reported in other comprehensive income (loss). Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

The Company evaluates investment securities for other-than-temporary impairment ("OTTI") using relevant accounting guidance on a regular basis. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near term prospects of the issuer including an evaluation of credit ratings, (3) the impact of changes in market interest rates, (4) the intent of the Company to sell a security, and (5) whether it is more likely than not the Company will have to sell the security before recovery of its cost basis. If the Company intends to sell an impaired security, or if it is more likely than not the Company will have to sell the security before recovery of its cost basis, the Company records an other-than-temporary loss in an amount equal to the entire difference between fair value and amortized cost in earnings. Otherwise, only the credit portion of the estimated loss is recognized in earnings, with the other portion of the loss recognized in other comprehensive income (loss).

### **Restricted Equity Securities**

The Company, as a member of the Federal Home Loan Bank (FHLB) system, is required to maintain an investment in capital stock of the FHLB based upon its assets or outstanding advances. The stock is carried at cost as no readily available market exists. Management reviews for impairment based on the ultimate recoverability of the cost basis in this stock.

### Loans

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off are reported at their outstanding principal balances less deferred fees and costs on originated loans and the allowance for loan losses. Interest income is accrued on the outstanding principal balance. Loan origination fees, net of certain direct origination costs, of consumer and installment loans are recognized at the time the loan is placed on the books. Loan origination fees for all other loans are deferred and recognized as an adjustment of the related loan yield over the life of the loan, using the straight-line method without anticipating prepayments.

The accrual of interest on loans is discontinued when, in management's opinion, the borrower may be unable to meet payments as they become due, or at the time the loan is 90 days past due, unless the loan is well-secured and in process of collection. Past due status is based on contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal and interest is considered doubtful. All interest accrued but not collected for loans that are placed on nonaccrual or charged off is reversed against interest income, unless management believes that the accrued interest is recoverable through the liquidation of collateral. Interest income on nonaccrual loans is recognized on the cash basis, until the loans are returned to accrual status. Loans are returned to accrual status when all the principal and interest amounts are brought current and the loan has been performing according to the contractual terms generally for a period of not less than six months.

## **NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

### **U.S. Small Business Administration Paycheck Protection Program**

The Bank participated in the Paycheck Protection Program (PPP), a loan program originated from the Coronavirus Aid, Relief, and Economic Security (CARES) Act and subsequently expanded by the Paycheck Protection Program and Health Care Enhancement Act (PPPHCEA). The PPP provided loans of up to \$10 million to small businesses affected by economic conditions resulting from the COVID-19 pandemic to provide cash-flow assistance to employers for maintaining their payroll (including healthcare and certain related expenses), mortgage interest, rent, leases, utilities and interest on existing debt during the COVID-19 emergency. PPP loans carry an interest rate of 1% and a maturity of two or five years.

Under this program, the Bank originated loans in 2020 and 2021 which provided approximately \$141.4 million in funding to 781 loans. The average PPP loan was approximately \$181,000. As compensation for originating the loans, the Bank received lender processing fees from the U.S. Small Business Administration (SBA) totaling approximately \$1.5 million in 2021 and \$3.3 million in 2020. Processing fees per loan ranged from 1% to 5% based on the size of the loan, and were deferred and amortized into interest income over the loans' contractual lives. Upon forgiveness of a loan by the SBA, any unrecognized deferred fees related to the PPP loan were recognized as interest income in the period the SBA forgiveness payment was received.

If the borrower met certain criteria and used the proceeds toward eligible expenses in accordance with the requirements of the PPP, the borrower's obligation to repay the loan was forgiven up to the full principal amount of the loan plus any accrued interest. Upon borrower forgiveness, the SBA paid the Bank for the principal and accrued interest owed on the loan. If the full principal of the loan is not forgiven, the loan will operate according to the original loan terms with the SBA guaranty remaining in place. As of December 31, 2022, the remaining outstanding balance is \$20,630 and is recorded in commercial loans. Approximately \$9.1 million in PPP loans remained outstanding as of December 31, 2021.

### Allowance for Loan Losses

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to expense. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Confirmed losses are charged off immediately. Subsequent recoveries, if any, are credited to the allowance. The allowance for loan losses is comprised of specific valuation allowances for loans evaluated individually for impairment (if any), general allocations for pools of homogeneous loans with similar risk characteristics and trends, and an unallocated component that reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

The allowance is an amount that management believes will be adequate to absorb estimated losses relating to specifically identified loans, as well as probable credit losses inherent in the balance of the loan portfolio. The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the uncollectibility of loans in light of historical experience, the nature and volume of the loan portfolio, overall portfolio quality, review of specific problem loans, current economic conditions that may affect the borrower's ability to pay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. This evaluation does not include the effects of expected losses on specific loans or groups of loans that are related to future events or expected changes in economic conditions.

# NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Allowance for Loan Losses (Continued)

The allowance consists of specific, general and unallocated components. The specific component relates to loans that are classified as impaired. For impaired loans, an allowance is established when the discounted cash flows, collateral value, or observable market price of the impaired loan is lower than the carrying value of that loan. The general component covers non-impaired loans and is based on historical loss experience adjusted for other qualitative factors. Other adjustments may be made to the allowance for pools of loans after an assessment of internal or external influences on credit quality that are not fully reflected in the historical loss or risk rating data.

A loan is considered impaired when it is probable, based on current information and events, the Company will be unable to collect all principal and interest payments due in accordance with the contractual terms of the loan agreement. Loans, for which the terms have been modified at the borrower's request, and for which the borrower is experiencing financial difficulties, are considered troubled debt restructurings and classified as impaired.

Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest when due. Loans that experience insignificant payment delays and payment shortfalls are not generally classified as impaired. Impaired loans are measured by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent. Interest on accruing impaired loans is recognized as long as such loans do not meet the criteria for nonaccrual status. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment.

The Company's homogeneous loan pools include real estate construction and land development loans, 1-4 family first mortgage real estate loans, commercial real estate loans, other real estate loans, commercial loans, and consumer loans. The general allocations to these loan pools are based on the historical loss rates for specific loan types and the internal risk grade, if applicable, adjusted for both internal and external qualitative risk factors. The qualitative factors considered by management include, among other factors: (1) changes in local and national economic conditions; (2) levels and trends in delinquencies; (3) effects of changes in lending policies; (4) concentrations of credit; (5) experience, ability and depth of management; (6) documentation exceptions; (7) trends in housing starts; (8) loan portfolio diversification; and (9) quality of loan portfolio reviews. The total allowance established for each homogeneous loan pool

### **Troubled Debt Restructurings**

A loan is considered a troubled debt restructuring ("TDR") based on individual facts and circumstances. The Company designates loan modifications as TDRs when for economic or legal reasons related to the borrower's financial difficulties, it grants a concession to the borrower that it would not otherwise consider. These concessions may include rate reductions, principal forgiveness, extension of maturity date and other actions intended to minimize potential losses.

In determining whether a borrower is experiencing financial difficulties, the Company considers if the borrower is in payment default or would be in payment default in the foreseeable future without the modification, the borrower declared or is in the process of declaring bankruptcy, the borrower's projected cash flows will not be sufficient to service any of its debt, or the borrower cannot obtain funds from sources other than the Company at a market rate for debt with similar risk characteristics.

In determining whether the Company has granted a concession, the Company assesses, if it does not expect to collect all amounts due, whether the current value of the collateral will satisfy the amounts owed, whether additional collateral or guarantees from the borrower will serve as adequate compensation for other terms of the restructuring, and whether the borrower otherwise has access to funds at a market rate for debt with similar risk characteristics.

# **NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

#### **Premises and Equipment**

Premises including leasehold improvements and equipment are carried at cost less accumulated depreciation. Depreciation is computed principally on the straight-line method over the estimated useful lives of the assets. Maintenance and repairs are expensed as incurred while major additions and improvements are capitalized. Gains and losses on dispositions are included in current operations.

#### Leases

Leases are classified as operating or finance leases at the lease commencement date. The Company leases certain locations and equipment. The Company records leases on the balance sheet in the form of a lease liability for the present value of future minimum payments under the lease terms and a right-of-use asset equal to the lease liability adjusted for items such as deferred or prepaid rent, lease incentives, and any impairment of the right-of-use asset. The discount rate used in determining the lease liability is based upon incremental borrowing rates the Company could obtain for similar loans as of the date of commencement or renewal. The Company does not record leases on the consolidated balance sheets that are classified as short term (less than one year).

At lease inception, the Company determines the lease term by considering the minimum lease term and all optional renewal periods that the Company is reasonably certain to renew. The lease term is also used to calculate straight-line rent expense. The depreciable life of leasehold improvements is limited by the estimated lease term, including renewals if they are reasonably certain to be renewed. The Company's leases do not contain residual value guarantees or material variable lease payments that will impact the Company's ability to pay dividends or cause the Company to incur additional expenses.

Operating lease expense consists of a single lease cost allocated over the remaining lease term on a straightline basis, variable lease payments not included in the lease liability, and any impairment of the right-ofuse asset. Rent expense and variable lease expense are included in occupancy and equipment expense on the Company's consolidated statements of income. The Company's variable lease expense include rent escalators that are based on market conditions and include items such as common area maintenance, utilities, parking, property taxes, insurance and other costs associated with the lease. The amortization of the right-of-use asset arising from finance leases is expensed thru occupancy and equipment expense and the interest on the related lease liability is expensed thru interest expense on borrowings on the Company's consolidated statements of income.

The Company has elected to treat property leases that include both lease and non-lease components as a single component and account for it as a lease.

#### Goodwill

Goodwill represents the excess of cost over fair value of assets of businesses acquired. Prior to Accounting Standards Update (ASU) No. 2014-02, goodwill and other intangible assets acquired in a purchase business combination and determined to have an indefinite useful life were not amortized, but instead, tested for impairment at least annually or more often if conditions indicated a possible impairment. ASU No. 2014-02 allowed private companies to choose to adopt a goodwill accounting alternative prospectively under which goodwill existing at the beginning of the period of adoption could be amortized. The Company's subsidiary bank amortized goodwill, in accordance with ASU No. 2014-02, using the straight-line method and a seven-year amortization period until the third quarter 2022.

During the year ended December 31, 2021, the Company amortized goodwill in the amount of \$112,582. In 2022, the Company amortized goodwill in the amount of \$75,054 through August 31, 2022. At the end of third quarter 2022, the Company elected to accelerate the remaining amortization of \$375,272. The goodwill balance at December 31, 2022 is zero.

# **NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

### **Transfers of Financial Assets**

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company - put presumptively beyond the reach of the transferor and its creditors, even in bankruptcy or other receivership, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets.

### **Derivative Instruments**

All derivative instruments are recorded on the balance sheet at their respective fair values. The accounting for changes in fair value (i.e., gains or losses) of a derivative instrument depends on whether it has been designated and qualifies as part of a hedging relationship and if so, on the reason for holding it. If the derivative instrument is not designated as a hedge, the gain or loss on the derivative instrument is recognized in earnings in the period of change. None of the derivative instruments utilized by the Company have been designated as a hedge. All derivative assets and liabilities are accounted for as trading assets or trading liabilities.

### **Income Taxes**

Income tax accounting guidance results in two components of income tax expense: current and deferred. Current income tax expense reflects taxes to be paid or refunded for the current period by applying the provisions of the enacted tax law to the taxable income or excess of deductions over revenues. The Company determines deferred income taxes using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax bases of assets and liabilities, and enacted changes in tax rates and laws are recognized in the period in which they occur.

Deferred income tax expense results from changes in deferred tax assets and liabilities between periods. Deferred tax assets are recognized if it is more likely than not, based on the technical merits, that the tax position will be realized or sustained upon examination. The term "more likely than not" means a likelihood of more than 50 percent; the terms "examined" and "upon examination" also include resolution of the related appeals or litigation processes, if any. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances, and information available at the reporting date and is subject to management's judgment. Deferred tax assets may be reduced by deferred tax liabilities and a valuation allowance if, based on the weight of evidence available, it is more likely than not that some portion or all of a deferred tax asset will not be realized.

### **Treasury Stock**

The Company's acquisition of shares of its common stock is recorded at cost as treasury stock and results in a reduction of stockholders' equity. When treasury shares are reissued, the Company uses a weighted average cost method and any difference in repurchase cost and reissuance price is recorded as an increase or reduction in capital surplus.

# NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Earnings Per Share**

Basic earnings per share ("EPS") is computed by dividing income available to common shareholders by the weighted-average number of shares of common stock outstanding for the period. Diluted EPS reflects the potential dilution that could occur if dilutive stock options were exercised and resulted in the issuance of common stock. Unvested share-based payment awards, which include the right to receive non-forfeitable dividends, are considered participating securities and therefore considered to be outstanding in the computation of earnings per share. For the years ended December 31, 2022 and 2021, earnings per share is calculated using the two class method, under which calculations (1) exclude from the numerator any dividends paid or owed on participating securities and any undistributed earnings considered to be attributable to participating securities and (2) exclude from the denominator the dilutive impact of the participating securities.

A reconciliation of the numerators and denominators of the earnings per common share and earnings per common share assuming dilution computations are presented below.

	Years Ended I	Decer	mber 31,
	 2022		2021
Basic Earnings Per Share:	 		
Net income	\$ 11,499,457	\$	10,734,212
Earnings allocated to participating securities	(10,424)		(10,018)
Net income allocated to common shareholders - basic	\$ 11,489,033	\$	10,724,194
Weighted average common shares outstanding	4,821,952		4,793,412
Basic earnings per share	\$ 2.38	\$	2.24
Diluted Earnings Per Share:			
Net income allocated to common shareholders	\$ 11,489,033	\$	10,724,194
Earnings allocated to participating securities	164		121
Net income allocated to common shareholders - diluted	 11,489,197		10,724,315
Weighted average common shares outstanding Net dilutive effect of:	4,821,952		4,793,412
Assumed exercises of potential common shares	92,804		67,886
Average shares and dilutive potential common shares	 4,914,756		4,861,298
Diluted earnings per share	\$ 2.34	\$	2.21

### **Stock Compensation Plans**

At December 31, 2022 and 2021, the Company had options and warrants outstanding under three stockbased compensation plans (2011 Plan and 2016 Plan), and restricted stock outstanding under a separate restricted stock incentive plan, as well as the previously mentioned 2016 Plan, which are all described in more detail in Note 8. The plans have been accounted for under the accounting guidance (FASB ASC 718, *Compensation - Stock Compensation*) which requires that the compensation cost relating to sharebased payment transactions be recognized in financial statements. That cost will be measured based on the grant date fair value of the equity or liability instruments issued. The stock compensation accounting guidance covers a wide range of share-based compensation arrangements including stock options and warrants, restricted stock plans, performance-based awards, share appreciation rights, and employee share purchase plans.

# **NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

### **Stock Compensation Plans (Continued)**

The stock compensation accounting guidance requires that compensation cost for all stock awards be calculated and recognized over the employees' service period, generally defined as the vesting period. For awards with graded-vesting, compensation cost is recognized on a straight-line basis over the requisite service period for the entire award. A Black-Scholes model is used to estimate the fair value of stock options, while the estimated market price of the Company's common stock at the date of grant is used for restricted stock awards and stock grants.

### **Revenue from Contracts with Customers**

The Company adopted Accounting Standards Codification (ASC) Topic 606, *Revenue from Contracts with Customers ("ASC 606")*, which provides guidance for reporting revenue from the Company's contracts to provide goods or services to customers. The guidance requires recognition of revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration that it expects to be entitled to receive in exchange for those goods or services recognized as performance obligations are satisfied.

The majority of revenue-generating transactions are excluded from the scope of ASC 606, including revenue generated from financial instruments, such as securities, loans and income from bank owned life insurance contracts. Revenue-generating transactions that are within the scope of ASC 606, classified within other income, are described as follows:

*Service Charges on Deposit Accounts* – represent service fees for monthly activity and maintenance on customer accounts. Attributes can be transaction-based, item-based or time-based. Revenue is recognized when the Company's performance obligation is completed which is generally monthly for maintenance services or when a transaction is processed. Payments for such performance obligations are generally received at the time the performance obligations are satisfied.

*Wealth Management and Trust Service Fees* – represents non-interest income generated from recurring fee-based investment management and fiduciary services. Wealth management and trust service fees are based on an agreed upon percentage of account market value that fluctuates with contributions, distributions, and asset pricing. Revenue is typically realized on a monthly basis for services rendered the previous month. In addition to the Company's primary fee-based revenue, income may also include one-time consulting and fiduciary service fees.

*Bank Card Fees* – bank card related fees primarily include interchange income from client use of consumer and business debit cards. Interchange income is a fee paid by a merchant bank to the card-issuing bank through the interchange network. Interchange fees are set by the credit card associations and are based on cardholder purchase volumes. The Company records interchange income as transactions occur. This income is included in other operating income on the consolidated statements of income.

Other operating income primarily includes both transaction-based fees and account maintenance fees. Transaction based fees are recognized at the time the transaction is executed as that is the point in time the Company fulfills the customer's request. Other account maintenance fees are recognized over time, usually on a monthly basis, as the Company's performance obligation for services is satisfied.

# **NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

### **Comprehensive Income (Loss)**

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available for sale securities, are reported as a separate component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income (loss).

### **Fair Value of Financial Instruments**

Fair values of financial instruments are estimates using relevant market information and other assumptions, as more fully disclosed in Note 14. Fair value estimates involve uncertainties and matters of significant judgment. Changes in assumptions or in market conditions could significantly affect the estimates.

### **Assets Under Management**

Property and funds held by the Company in a fiduciary or other capacity for the benefit of its clients are not included in the accompanying consolidated financial statements since such items are not assets of the Company. Income earned from fees charged against assets under management, including money management services, is recognized in the Company's consolidated statements of income.

#### **Recent Accounting Pronouncements**

ASU 2016-13, "Financial Instruments - Credit Losses: Measurement of Credit Losses on Financial Instruments." Issued in June 2016, ASU 2016-13 is essentially the final rule on use of the so-called CECL model, or current expected credit losses, and removes the thresholds that companies apply to measure credit losses on financial instruments measured at amortized cost, such as loans, receivables and held-tomaturity debt securities. Under current U.S. GAAP, companies generally recognize credit losses when it is probable that the loss has been incurred. The revised guidance will remove all current recognition thresholds and will require companies to recognize an allowance for lifetime expected credit losses. Credit losses will be immediately recognized through net income; the amount recognized will be based on the current estimate of contractual cash flows not expected to be collected over the financial asset's contractual term. ASU 2016-13 also amends the credit loss measurement guidance for available-for-sale debt securities. For non-public business entities, ASU 2016-13 is effective for financial statements issued for fiscal years and for interim periods within those fiscal years beginning after December 15, 2022. Institutions will be required to apply the changes through a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective. Management is currently evaluating the impact that this ASU will have on the Company's consolidated financial statements. The Company adopted this guidance on January 1, 2023. The adoption of this guidance did not have a material impact on the Company's statements.

### Subsequent Event

The Company has evaluated all transactions, events, and circumstances for consideration or disclosure through April 7, 2023, the date these financial statements were available to be issued, and has reflected or disclosed those items within the consolidated financial statements and related footnotes as deemed appropriate.

# NOTE 2. SECURITIES

The amortized cost and fair value of securities are summarized as follows:

	Amortized Cost		Gross Unrealized Gains			Gross Unrealized Losses		Fair Value
Securities Available for Sale								
December 31, 2022: U.S. Treasury securities	\$	34,778,637	\$	_	\$	(2,229,964)	\$	32,548,673
U.S. Government-sponsored	Ψ	54,770,057	Φ		Φ	(2,22),)04)	Ψ	52,540,075
enterprises (GSEs)		687,080		-		(58,336)		628,744
Mortgage-backed GSE								
securities		42,234,955		-		(3,608,161)		38,626,794
State and municipal securities		68,903,504		31,072		(8,689,070)		60,245,506
	\$	146,604,176	\$	31,072	\$	(14,585,531)	\$	132,049,717
December 31, 2021:								
U.S. Treasury securities	\$	18,819,891	\$	-	\$	(104,808)	\$	18,715,083
U.S. Government-sponsored								
enterprises (GSEs)		1,112,488		10,793		(3,737)		1,119,544
Mortgage-backed GSE		, ,		,				, ,
securities		10,466,937		274,407		(71,851)		10,669,493
State and municipal securities		73,187,640		2,115,923		(304,834)		74,998,729
-	\$	103,586,956	\$	2,401,123	\$	(485,230)	\$	105,502,849

The amortized cost and fair value of securities available for sale as of December 31, 2022 by contractual maturity are shown below. Actual maturities may differ from contractual maturities in mortgage-backed securities because the mortgages underlying the securities may be called or repaid with or without penalty. Therefore, these securities are not included in the maturity categories in the following summary:

	Sec	Securities Available for Sale					
		rtized ost		Fair Value			
Due in less than one year	\$ 9,6	525,654	\$	9,401,208			
Due from one to five years	30,5	504,860		28,448,438			
Due from five to ten years	22,5	517,780		20,959,812			
Due after ten years	41,7	720,927		34,613,465			
Mortgage-backed securities	42,2	234,955		38,626,794			
	\$ 146,6	504,176	\$	132,049,717			

The Company did not sell any securities during the years ended December 31, 2022 and 2021.

Securities with an approximate carrying value of \$1,818,000 and \$2,313,000 at December 31, 2022 and 2021, respectively, were pledged to secure certain derivative instruments or for other purposes required or permitted by law.

# NOTE 2. SECURITIES (Continued)

### **Temporarily Impaired Securities**

The following tables show the gross unrealized losses and fair value of the Company's investments with unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at December 31, 2022 and 2021.

	Less Than Ty			e Months		<b>Twelve Mon</b>					
		Gross Unrealized Losses	Fair Value		Gross Unrealized Losses			Fair Value	Total Unrealized Losses		
December 31, 2022:											
U.S. Treasury securities	\$	(571,402)	\$	11,352,968	\$	(1,658,562)	\$	21,195,705	\$	(2,229,964)	
U.S. Government-sponsored enterprises (GSEs)		(11,879)		169,159		(46,457)		459,585		(58,336)	
Mortgage-backed GSE											
securities		(2,904,809)		36,022,649		(703,352)		2,604,145		(3,608,161)	
State and municipal securities		(2,706,852)		34,016,422		(5,982,218)		21,535,026	(8,689,070)		
Total securities	\$	(6,194,942)	\$	81,561,198	\$	(8,390,589)	\$	45,794,461	\$	(14,585,531)	
December 31, 2021:											
U.S. Treasury securities	\$	(104,808)	\$	18,715,083	\$	-	\$	-	\$	(104,808)	
U.S. Government-sponsored											
enterprises (GSEs)		-		-		(3,737)		382,542		(3,737)	
Mortgage-backed GSE											
securities		(1,591)		1,715,975		(70,260)		1,330,924		(71,851)	
State and municipal securities		(250,291)		16,103,044		(54,543)		2,960,608		(304,834)	
Total securities	\$	(356,690)	\$	36,534,102	\$	(128,540)	\$	4,674,074	\$	(485,230)	

The unrealized losses on 185 securities were caused by interest rate changes. Because the Company does not intend to sell the securities and it is not more likely than not that the Company will be required to sell the securities before recovery of the amortized cost bases, which may be maturity, the Company does not consider these securities to be other-than-temporarily impaired at December 31, 2022.

### NOTE 3. LOANS

### **Portfolio Segments and Classes**

The composition of loans is summarized as follows:

	December 31,					
	2022	2021				
Real estate mortgages:						
Construction and land development	\$ 85,360,029	\$ 69,725,999				
1-4 family first mortgage	18,635,772	13,240,812				
Commercial	246,967,025	185,116,758				
Other	66,695,045	46,180,360				
Commercial	389,003,706	310,399,139				
Consumer, HELOCS and other	169,503,782	121,939,097				
	976,165,359	746,602,165				
Net deferred loan fees	(1,767,742)	(1,238,252)				
Allowance for loan losses	(11,691,801)	(9,315,599)				
Loans, net	\$ 962,705,816	\$ 736,048,314				

For purposes of the disclosures required pursuant to ASC 310, the loan portfolio was disaggregated into segments and then further disaggregated into classes for certain disclosures. A portfolio segment is defined as the level at which an entity develops and documents a systematic method for determining its allowance for credit losses. There are three loan portfolio segments; real estate, commercial, and consumer. A class is generally determined based on the initial measurement attribute, risk characteristic of the loan, and an entity's method for monitoring and assessing credit risk. Classes within the real estate portfolio segment include construction and land development, 1-4 family first mortgage loans, commercial real estate loans, and other real estate loans. The portfolio segments of non-real estate commercial loans and consumer loans have not been further segregated by class.

The following describe risk characteristics relevant to each of the portfolio segments and classes:

**Real Estate** - As discussed below, the Company offers various types of real estate loan products. All loans within this portfolio segment are particularly sensitive to the valuation of real estate:

- Loans for real estate construction and land development are repaid through cash flow related to the operations, sale or refinance of the underlying property. This portfolio class includes extensions of credit to real estate developers or investors where repayment is dependent on the sale of the real estate or income generated from the real estate collateral.
- 1-4 family first mortgage loans are repaid by various means such as a borrower's income, sale of the property, or rental income derived from the property.
- Commercial real estate mortgage loans include both owner-occupied commercial real estate loans and other commercial real estate loans such as commercial loans secured by income producing properties. Owner-occupied commercial real estate loans made to operating businesses are long-term financing of land and buildings and are repaid by cash flows generated from business operations. Real estate loans for income-producing properties such as apartment buildings, office and industrial buildings, and retail shopping centers are repaid from rent income derived from the properties.
- Other real estate mortgage loans include real estate loans secured by farmland, second liens, or multifamily residential properties. These are repaid by various means such as a borrower's income, sale of the property, or rental income derived from the property.

# NOTE 3. LOANS (Continued)

### **Portfolio Segments and Classes (Continued)**

**Commercial** - The commercial loan portfolio segment includes commercial and financial loans. These loans include loans to commercial customers for use in normal business operations to finance working capital needs, equipment purchases, or expansion projects. Loans are repaid by business cash flows. Collection risk in this portfolio is driven by the creditworthiness of the underlying borrower, particularly cash flows from the customers' business operations.

**Consumer** - The consumer loan portfolio segment includes direct consumer installment loans and other revolving credit loans, overdrafts, automobile loans, and open end real estate loans, such as home equity lines. Loans in this portfolio are sensitive to unemployment and other key consumer economic measures.

### **Credit Risk Management**

The loan review function is involved in the credit risk management process and assesses the accuracy of risk ratings, the quality of the portfolio and the estimation of inherent credit losses in the loan portfolio. This comprehensive process also assists in the prompt identification of problem credits. The Company has taken a number of measures to manage the portfolios and reduce risk, particularly in the higher risk portfolios.

The Company employs a credit risk management process with defined policies, accountability and routine reporting to manage credit risk in the loan portfolio segments. Credit risk management is guided by a comprehensive Board approved Loan Policy that provides for a consistent and prudent approach to underwriting and approvals of credits. Within the Loan Policy, procedures exist that elevate the approval requirements as credits become larger and more complex. All loans are individually underwritten, risk-rated, approved, and monitored.

Responsibility and accountability for adherence to underwriting policies and accurate risk ratings lies in each portfolio segment. For the consumer portfolio segment, the risk management process focuses on managing customers who become delinquent in their payments. For the commercial and real estate portfolio segments, the risk management process focuses on underwriting new business and, on an ongoing basis, monitoring the credit of the portfolios. To ensure problem credits are identified on a timely basis, a specific portfolio review occurs at least once each year to assess the larger adversely rated credits for proper risk rating and accrual status.

Credit quality and trends in the loan portfolio segments are measured and monitored regularly. Detailed reports, by product, collateral, accrual status, etc., are reviewed by the Chief Credit Officer and the Directors Loan Committee.

# NOTE 3. LOANS (Continued)

# **Credit Risk Management (Continued)**

A description of the general characteristics of the risk grades used by the Company is as follows:

- **"Pass"**: There are five risk grades that are considered "pass". Risk grade 1 is reserved for loans secured by cash collateral on deposit with no risk of principal deterioration. Risk grade 2 is reserved for loans secured by readily marketable collateral, or loans within guidelines to clients with liquid financial statements. A liquid financial statement is generally a financial statement with substantial liquid assets, particularly relative to the debts. These loans have excellent sources of repayment, with no significant identifiable risk of collection, and conform in all respects to Company policy, guidelines, underwriting standards, and Federal and State regulations. Risk grade 3 is reserved for the Company's high quality loans. These loans have excellent sources of repayment, with no significant identifiable risk of collection and conform to Company policy, underwriting standards and product guidelines. Risk grade 4 is given to acceptable loans that have adequate sources of repayment, with little identifiable risk of collection. Risk grade 5 is given to acceptable loans that show signs of weakness in either adequate sources of repayment or collateral but have demonstrated mitigating factors that minimize the risk of delinquency or loss.
- **"Watch" or "Special Mention"**: Watch or special mention loans include the following characteristics: 1) loans within guideline tolerances or with exceptions of any kind that have not been mitigated by other economic or credit factors; 2) loans that are currently performing satisfactorily but with potential weaknesses that may, if not corrected, weaken the asset or inadequately protect the Company's position at some future date (potential weaknesses can be the result of deviations from prudent lending practices); 3) loans where adverse economic conditions that develop subsequent to the loan origination that don't jeopardize liquidation of the debt but do substantially increase the level of risk may also warrant this rating.
- "Substandard": A substandard loan is inadequately protected by the current sound net worth and paying capacity of the borrower or the collateral pledged, if any. Loans classified as substandard must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt; they are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.
- **"Doubtful"**: Loans classified doubtful have all the weaknesses inherent in the loans classified substandard, plus the added characteristic that the weaknesses make collection or liquidation in full on the basis of currently existing facts, conditions, and values highly questionable and improbable. However, these loans are not yet rated as loss because certain events may occur which could salvage the debt. The ability of the client to service the debt is extremely weak, overdue status is constant, the debt has been placed on nonaccrual status, and no definite repayment schedule exists. Doubtful is a temporary grade where a loss is expected but is not presently quantified with any degree of accuracy. Once the loss position is determined, the amount is charged off. There are no loans with a doubtful rating in the Company's portfolio as of December 31, 2022 or 2021.
- **"Loss"**: Loans classified loss are considered uncollectable and of such little value that their continuance as active assets is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather that it is not practical or desirable to defer writing off the loan even though partial recovery may be realized in the future. Probable loss portions of the doubtful assets are to be charged against the allowance for loan losses. There are no loans with a loss rating in the Company's portfolio as of December 31, 2022 or 2021.

# NOTE 3. LOANS (Continued)

# **Credit Risk Management (Continued)**

The following tables summarize the risk categories of the Company's loan portfolio based upon the most recent analysis performed as of December 31, 2022 and 2021:

	Pass	Sp	Watch or ecial Mention	S	ubstandard	D	Doubtful	Total
December 31, 2022								
Real estate mortgages:								
Construction and land development	\$ 85,360,029	\$	-	\$	-	\$	-	\$ 85,360,029
1-4 family first mortgage	17,732,305		903,467		-		-	18,635,772
Commercial	241,399,360		5,567,665		-		-	246,967,025
Other	66,695,045		-		-		-	66,695,045
Commercial	384,776,187		4,227,519		-		-	389,003,706
<b>Consumer, HELOCS and other</b>	169,503,782		-		-		-	169,503,782
Total	\$ 965,466,708	\$	10,698,651	\$	-	\$	-	\$ 976,165,359
December 31, 2021								
Real estate mortgages:								
Construction and land development	\$ 69,725,999	\$	-	\$	-	\$	-	\$ 69,725,999
1-4 family first mortgage	12,315,656		925,156		-		-	13,240,812
Commercial	181,072,158		4,044,600		-		-	185,116,758
Other	46,180,360		-		-		-	46,180,360
Commercial	299,878,732		10,520,407		-		-	310,399,139
Consumer, HELOCS and other	121,939,097		-		-		-	121,939,097
Total	\$ 731,112,002	\$	15,490,163	\$	-	\$	-	\$ 746,602,165

# NOTE 3. LOANS (Continued)

# **Allowance for Loan Losses**

The following tables detail activity in the allowance for loan losses by portfolio segment for the years ended December 31, 2022 and 2021. Allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories.

	<b>Real Estate</b>		Commercial		Consumer		Unallocated		Total
December 31, 2022									
Allowance for loan losses:									
Balance, beginning of year	\$	3,771,109	\$ 3,748,437	\$	1,354,413	\$	441,640	\$	9,315,599
Provision for loan losses		1,136,679	663,166		529,773		46,584		2,376,202
Loans charged off		-	-		-		-		-
Recoveries of loans previously charged of	f	-	 -		-		-		-
Balance, end of year	\$	4,907,788	\$ 4,411,603	\$	1,884,186	\$	488,224	\$	11,691,801
Ending balance – individually									
evaluated for impairment	\$	-	\$ -	\$	-	\$	-	\$	-
Ending balance – collectively									
evaluated for impairment		4,907,788	 4,411,603		1,884,186		488,224		11,691,801
Total ending balance	\$	4,907,788	\$ 4,411,603	\$	1,884,186	\$	488,224	\$	11,691,801
Loans:									
Ending balance – individually									
evaluated for impairment	\$	-	\$ -	\$	-	\$	-	\$	-
Ending balance – collectively									
evaluated for impairment		417,657,871	 389,003,706		169,503,782		-		976,165,359
Total ending balance	\$	417,657,871	\$ 389,003,706	\$	169,503,782	\$	-	\$	976,165,359
December 31, 2021									
Allowance for loan losses:									
Balance, beginning of year	\$	3,063,085	\$ 3,012,267	\$	1,403,667	\$	805,015	\$	8,284,034
Provision (credit) for loan losses	•	708,024	736,170		(54,398)	•	(363,375)	•	1,026,421
Loans charged off		-	(64,398)		-		-		(64,398)
Recoveries of loans previously charged off		-	64,398		5,144		-		69,542
Balance, end of year	\$	3,771,109	\$ 3,748,437	\$	1,354,413	\$	441,640	\$	9,315,599
Ending balance – individually									
evaluated for impairment	\$	-	\$ -	\$	-	\$	-	\$	-
Ending balance – collectively									
evaluated for impairment		3,771,109	3,748,437		1,354,413		441,640		9,315,599
Total ending balance	\$	3,771,109	\$ 3,748,437	\$	1,354,413	\$	441,640	\$	9,315,599
Loans:			 						
Ending balance – individually									
evaluated for impairment	\$	-	\$ -	\$	-	\$	-	\$	-
Ending balance – collectively									
evaluated for impairment		314,263,929	310,399,139		121,939,097		-		746,602,165
Total ending balance	\$	314,263,929	\$ 310,399,139	\$	121,939,097	\$	-	\$	746,602,165

# NOTE 3. LOANS (Continued)

### **Past Due Loans**

A loan is considered past due if any required principal and interest payments have not been received as of the date such payments were required to be made under the terms of the loan agreement. Generally, loans are placed on non-accrual when there is a clear indication that the borrower's cash flow may not be sufficient to meet payments as they become due, which is generally when a loan is 90 days past due. The following tables present the aging of the recorded investment in loans as of December 31, 2022 and 2021:

			Past	Du	e Status (A							
		_				90+	Т	otal Past		_		
	Current	30	)-59 Days	6	0-89 Days	 Days		Due	N	on-accrual	_	Total
December 31, 2022												
Real estate mortgages:												
<b>Construction and land development</b>	\$ 85,360,029	\$	-	\$	-	\$ -	\$	-	\$	-	\$	85,360,029
1-4 family first mortgage	18,635,772		-		-	-				-		18,635,772
Commercial	246,967,025		-		-	-		-		-		246,967,025
Other	66,695,045		-		-	-		-		-		66,695,045
Commercial	389,003,706		-		-	-		-		-		389,003,706
Consumer, HELOCS and other	169,503,782		-		-	-		-		-		169,503,782
Total	\$ 976,165,359	\$	-	\$	-	\$ -	\$	-	\$	-	\$	976,165,359
December 31, 2021												
Real estate mortgages:												
Construction and land development	\$ 69,725,999	\$	-	\$	-	\$ -	\$	-	\$	-	\$	69,725,999
1-4 family first mortgage	13,026,050		214,762		-	-		214,762		-		13,240,812
Commercial	185,116,759		-		-	-		-		-		185,116,759
Other	46,180,360		-		-	-		-		-		46,180,360
Commercial	310,249,138		-		150,000	-		150,000		-		310,399,138
Consumer, HELOCS and other	121,939,097		-		-	-		-		-		121,939,097
Total	\$ 746,237,403	\$	214,762	\$	150,000	\$ -	\$	364,762	\$	-	\$	746,602,165

# **Impaired Loans**

A loan held for investment is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due (both principal and interest) according to the terms of the loan agreement. Management has identified no impaired loans as of December 31, 2022 or 2021.

The Company did not have any loans classified as Troubled Debt Restructurings as of December 31, 2022 or 2021.

### **Related Party Loans**

In the ordinary course of business, the Company has granted loans to certain related parties, including directors, executive officers, and their affiliates. The interest rates on these loans were substantially the same as rates prevailing at the time of the transaction and repayment terms are customary for the type of loan. Changes in related party loans are as follows:

	Years Ended December 31,					
	2022	2021				
Balance, beginning of year	\$ 19,877,622	\$ 13,452,109				
Advances	24,323,530	36,922,491				
Repayments	(20,832,238)	(30,496,978)				
Balance, end of year	\$ 23,368,914	\$ 19,877,622				

# NOTE 4. PREMISES AND EQUIPMENT

Premises and equipment is summarized as follows:

	December 31,				
	2022	2021			
Leasehold improvements	\$ 3,590,363	\$ 3,518,416			
Furniture and equipment	2,997,624	2,797,067			
	6,587,987	6,315,483			
Accumulated depreciation	(3,458,816)	(2,793,269)			
	\$ 3,129,171	\$ 3,522,214			

Depreciation expense for the years ended December 31, 2022 and 2021 totaled \$665,615 and \$658,235, respectively.

#### Leases

#### 850 Shades Cahaba, LLC

During 2015 the Company invested in 850 Shades Cahaba, LLC ("Shades Cahaba"). Shades Cahaba was organized as a limited liability company under the laws of the State of Alabama. Shades Cahaba was formed for the purpose of acquiring and operating the property located at 850 Shades Creek Parkway in Birmingham, Alabama. The Company invested \$1,138,000 into Shades Cahaba during 2015 giving the Company 25% ownership.

A company that holds a variable interest in an entity is required to consolidate the entity if the company's interest in the variable interest entity (VIE) is such that the company will absorb a majority of the VIE's expected losses and/or receive a majority of the VIE's expected residual returns, if they occur. In such cases, the company is the primary beneficiary of the VIE.

The Company has determined that it is not the primary beneficiary of Shades Cahaba, and thus this entity is not subject to consolidation. The Company uses the equity method of accounting to account for its investment in Shades Cahaba. The investment in Shades Cahaba is included in other assets in the consolidated balance sheets.

The property owned by 850 Shades Cahaba, LLC became the Company's headquarters in January 2018.

The Company leases their banking facility in Birmingham, Alabama under an operating lease agreement from Shades Cahaba. The lease term expires in 2032 and requires a fixed monthly payment for the designated square footage. The Company has evaluated the lease and determined it to be an operating lease.

The Company leases office space in Mobile, Alabama under an operating lease agreement from an unrelated entity. The lease term expires in 2025. The lease requires a fixed monthly payment for the designated square footage. The Company has evaluated the lease and determined it to be an operating lease.

The Company leases office space in Brentwood, Tennessee under an operating lease agreement from an unrelated entity. The lease term expires in 2028. The lease requires a fixed monthly payment. The lease payment is based on the designated square footage. The Company has evaluated the lease and determined it to be an operating lease.

# **NOTE 4. PREMISES AND EQUIPMENT (Continued)**

### Leases (Continued)

The Company leases office space in Charlotte, North Carolina under an operating lease agreement from an unrelated entity. The lease term expires in 2035. The lease requires a fixed monthly payment, after a 10-month abatement from the beginning of the lease. The lease is set to commence in June 2023. The lease payment is based on the designated square footage. The Company has evaluated the lease and determined it to be an operating lease. Since this lease does not commence until June 2023 it is not included in the lease liability as of December 31, 2022 nor the future minimum payments table below.

The Company leases real estate property for branches and office space under non-cancelable operating leases. The right-of-use assets and lease liabilities were measured and recorded with an assumed discount rate of 2.10%, the federal funds rate (implicit borrowing rate) on the date of adoption. The right-of-use assets and lease liabilities recorded as of December 31, 2022 were \$12,317,548 and \$12,606,012.

Rental expense for all leases totaled approximately \$1,299,000 and \$1,289,000 and for the periods ended December 31, 2022 and 2021, respectively.

	December 31, 2022
Weighted-average remaining lease term for operating leases	8.9 years
Weighted-average discount rate for operating leases	2.10%

Future minimum payments for operating leases with initial or remaining terms of one year or more as of December 31, 2022 were as follows:

2023	\$ 1,413,254
2024	1,483,227
2025	1,442,421
2026	1,423,932
2027	1,462,791
Thereafter	 6,781,016
Total lease payments	14,006,641
Less: imputed interest	 (1,400,629)
Present value of operating lease liabilities	\$ 12,606,012

# NOTE 5. DEPOSITS

The major classifications of deposits are as follows:

	December 31,				
		2022	2021		
Noninterest-bearing demand	\$	316,201,478	\$	320,558,225	
Interest-bearing demand		775,945,780		659,754,245	
Savings		58,469,189		61,317,343	
Certificates of deposit of \$250,000 or more		17,460,897		41,204,716	
Other certificates of deposit		9,525,036		12,402,518	
	\$	1,177,602,380	\$	1,095,237,047	

### **NOTE 5. DEPOSITS (Continued)**

The scheduled maturities of time deposits at December 31, 2022 are as follows:

2023	\$	21,568,824
2024		5,242,009
2025		130,010
2026		45,090
	\$	26,985,933

Deposits from related parties held by the Company at December 31, 2022 and 2021 amounted to approximately \$61,684,000 and \$59,601,000, respectively.

### **NOTE 6. SUBORDINATED NOTE**

On August 19, 2022, Oakworth Capital, Inc. ("the Company") entered into a Subordinated Note Purchase Agreement (the "Purchase Agreement") with the purchasers signatory thereto providing for a private placement of \$35.0 million in aggregate principal amount of 6.00% fixed-to-floating rate Subordinated Notes due September 1, 2032 (the "Notes"). The Notes were issued by the Company to the purchasers at a price equal to 100% of their face amount. Interest on the Notes will accrue from August 19, 2022, and the Company will pay interest semi-annually on March 1<sup>st</sup> and September 1<sup>st</sup> of each year, beginning on March 1, 2023, until the Notes mature. The Notes will bear interest at a fixed rate of 6.00% per year, from and including August 19, 2022 to, but excluding, September 1, 2027. From and including September 1, 2027, to but excluding the maturity date or early redemption date, the interest rate will reset quarterly at a variable rate equal to the then current three-month term SOFR plus 327 basis points. The Notes may not be prepaid by the Company prior to August 19, 2027. From and after August 19, 2027, the Company may prepay all or, from time to time, any part of the Notes at 100% of the principal amount (plus accrued interest) without penalty, subject to any requirement under Federal Reserve Board regulations to obtain prior approval from the Board of Governors of the Federal Reserve System before making any prepayment. The Notes may also be prepaid by the Company at any time after the occurrence of an event that would preclude the Notes from being included in the Tier 2 Capital of the Company. The Purchase Agreement contains customary representations and warranties, events of default, and affirmative and negative covenants including the requirement that, subject to certain limitations, the Company restructure any portion of the Notes that ceases to be deemed Tier 2 Capital. The Company used the proceeds for general corporate purposes, including investment in the Bank to fund growth. The Notes are reported net of unamortized issuance costs of \$888,125 as of December 31, 2022.

### NOTE 7. AVAILABLE FUNDING

Federal Home Loan Bank advances are secured by a blanket floating lien on qualifying 1-4 family multifamily residential mortgages, home equity lines of credit, and commercial real estate loans. As of December 31, 2022, the Company had qualifying loans available to pledge totaling approximately \$154,199,000. As of December 31, 2022, the amount that was available to be borrowed from the Federal Home Loan Bank was approximately \$101,159,000. As of December 31, 2022 and 2021, no advances from the Federal Home Loan Bank were outstanding.

The Company also has accommodations which allow the purchase of federal funds from several correspondent banks on an overnight basis at prevailing overnight market rates. These accommodations are subject to various restrictions as to their term and availability, and in most cases, must be repaid in less than a month. At December 31, 2022 and 2021, the Company had no amounts outstanding under these arrangements. The Company may borrow up to \$70,000,000 under these arrangements as of December 31, 2022.

## **NOTE 8. EMPLOYEE AND DIRECTOR BENEFITS**

#### **Profit Sharing Plan**

The Company sponsors a 401(k) profit sharing plan covering substantially all full-time employees subject to certain age and minimum service requirements. Contributions to the plan charged to expense totaled \$457,566 and \$373,783 for the years ended December 31, 2022 and 2021, respectively.

### **Stock Options**

The Company issues and has outstanding stock options from two plans: the 2011 Stock Option Plan (2011 Plan), and the 2016 Equity Award Plan (2016 Plan). The 2011 Plan was frozen as of December 31, 2019 and no further options will be granted from this plan; however, options remain outstanding from this plan. The 2011 Plan allows for grants to directors, key employees and others of options to purchase shares of common stock of the Company. Options were granted as incentive stock options or nonqualified stock options depending on the eligibility of the recipient. Option prices and terms were determined by a committee appointed by the Board of Directors. The 2011 Plan provided for a total of 240,000 stock options to purchase common shares of the Company.

The 2016 Equity Award Plan (2016 Plan) may grant directors, key employees and others options to purchase shares of common stock of the Company. Options may be granted as incentive stock options or nonqualified stock options depending on the eligibility of the recipient. The 2016 Plan may also grant restricted stock, restricted stock units, stock appreciation rights, or any other right determined by a committee appointed by the Board of Directors. At December 31, 2022, the 2016 Plan included a limit on issuance of no more than 100,000 restricted shares and/or restricted share units in aggregate. In March 2023, the Board of Directors voted to eliminate the restriction in anticipation of utilizing restricted stock awards in place of stock option awards in certain instances. Option and grant prices and terms are determined by a committee appointed by the Board of Directors. During the 2021 Annual Stockholders meeting, approval was given to make available an additional 500,000 shares to be granted under this plan. The 2016 Plan provides for a total of 1,500,000 shares of common stock be available for grant. As of December 31, 2022 and 2021, there are 494,469 and 634,588 awards under this plan available to be granted, respectively.

Other pertinent information related to the options is as follows:

	Number	Weighted- Average Exercise Price		Weighted- Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value
Year Ended December 31, 2022:					
Outstanding at beginning of year	1,041,008	\$	33.95		
Granted	150,276		40.10		
Exercised	(50,463)		20.92		
Forfeited	(12,860)		39.90		
Outstanding at end of year	1,127,961	\$	35.29	6.23	\$ 6,238,452
Exercisable at December 31, 2022	659,556	\$	32.69	4.68	\$ 5,374,550

# **NOTE 8. EMPLOYEE AND DIRECTOR BENEFITS (Continued)**

# **Stock Options (Continued)**

				Weighted-										
		W	eighted-	Average										
		A	Average	Remaining		Aggregate								
		E	exrcise	Contractual		Intrinsic								
	Number		Price Term (Years)		Price Term (Years)		Price Term (Years)		Price Term (Years)		Price Term (Years)		Term (Years)	
Year Ended December 31, 2021:														
Outstanding at beginning of year	910,485	\$	32.84											
Granted	164,095		36.21											
Exercised	(32,762)		14.22											
Forfeited	(810)		39.38											
Outstanding at end of year	1,041,008	\$	33.95	6.64	\$	7,227,228								
Exercisable at December 31, 2021	545,425	\$	30.28	4.95	\$	5,672,215								

The fair market value of options vested during the year ended December 31, 2022 and 2021 totaled \$1,361,100 and \$1,160,400, respectively.

### **Restricted Stock**

The Company may issue restricted stock from the 2016 Plan (discussed in this note under "Stock Options"). Previously, restricted stock was available to be granted under the 2011 Restricted Stock Incentive Plan; however, this plan expired in 2021. As of December 31, 2022, there are 84,617 restricted shares under the 2016 Plan available to be granted (which are included in the 494,469 total awards available to be granted as disclosed in this note under "Stock Options"). Recipients of restricted stock do not pay any cash consideration to the Company for the shares. The restriction is based upon continuous service.

Restricted stock consists of the following:

	Restricted Shares	Weighted- Average Grant Date Fair Value			
Year Ended December 31, 2022:					
Balance, at beginning of year	4,277	\$	30.91		
Granted	2,750		40.60		
Vested	(2,472)		28.02		
Forfeited			-		
Unvested balance, at end of year	4,555	\$	38.33		
Year Ended December 31, 2021:					
Balance, at beginning of year	5,349	\$	27.01		
Granted	2,000		34.14		
Vested	(3,072)		26.24		
Forfeited	-		-		
Unvested balance, at end of year	4,277	\$	30.91		

# **NOTE 8. EMPLOYEE AND DIRECTOR BENEFITS (Continued)**

#### **Stock-Based Compensation**

The fair value of each stock option award is estimated on the date of grant using a Black-Scholes-Merton valuation model that uses the assumptions noted in the following table. Expected volatilities are based on an average of traded community banks. The Company considers historical data and peer group data to estimate option exercise and employee termination within the valuation model; separate groups of employees that have similar historical exercise behavior are considered separately for valuation purposes. The expected term of options granted is based on the short-cut method and represents the period of time that the options granted are expected to be outstanding. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

The fair value of stock options were based upon the following weighted-average assumptions for grants during the years ended December 31, 2022 and 2021:

	2022	2021
Dividend yield	2.00%	2.00%
Weighted-average stock price volatility	33.86%	37.07%
Expected life in years	7.17 years	6.73 years
Annual rate of forfeiture for stock options	2.38%	1.72%
Weighted-average risk-free interest rate	1.81%	0.71%
Weighted-average grant-date fair value	\$12.00	\$10.83

For the years ended December 31, 2022 and 2021, the Company recognized \$1,551,732 and \$1,317,717, respectively, in stock-based compensation expense related to stock option awards. As of December 31, 2022 and 2021, there was \$3,348,722 and \$3,154,480, respectively, of total unrecognized compensation cost related to nonvested share-based compensation arrangements granted. That cost is expected to be recognized over a weighted-average period of 3.20 years.

### **Restricted Stock Compensation**

Compensation expense for restricted stock is based on the estimated market price of the Company stock at the time of the grant and amortized on a straight-line basis over the vesting period. Unvested restricted stock is shown as a reduction of stockholder's equity until earned. As of December 31, 2022, unvested restricted stock totaled \$133,611 and is expected to be recognized over a weighted-average period of 3.10 years. Total compensation expense recognized for the restricted stock granted to employees and directors for the year ended December 31, 2022 and 2021, was \$44,046 and \$69,354, respectively.

### **Bank-Owned Life Insurance**

Investments in bank-owned life insurance programs are recorded at their respective cash surrender values. The cash surrender value and net interest earned on the related policies amounted to \$18,620,405 and \$469,422, respectively as of and for the year ended December 31, 2022 and \$18,150,983 and \$359,659, respectively, as of and for the year ended December 31, 2021.

## **Loans Receivable**

The Company has entered into loan agreements with certain members of the management team. Upon the formation of the Bank in 2008, the initial management team was granted ten-year stock options, and these loans were made in connection with the exercise of those stock options. The loans have a ten-year term and a stated interest rate based on the applicable Federal long-term rate in effect at inception, of 2.89% from inception through May 31, 2020. On June 1, 2020, a change in terms agreement adjusted the stated rate to 0.58% to reflect the then-current interest rate environment. Principal and interest are due annually. The carrying value of the loans was \$1,502,809 and \$1,717,496 at December 31, 2022 and 2021, respectively, and is included in other assets on the consolidated balance sheets.

# NOTE 9. INCOME TAXES

Income tax expense consists of the following:

	Years Ended December 31,				
		2022		2021	
Current	\$	4,307,747	\$	3,239,790	
Deferred		(957,491)		(199,894)	
Federal tax credit investment amortization		237,823		237,823	
Income tax expense	\$	3,588,079	\$	3,277,719	

The Company's income tax differs from the amounts computed by applying the federal income tax statutory rates to income before income taxes. A reconciliation of the differences is as follows:

	Years Ended December 31,				
	_	2022		2021	
Income tax at federal statutory rate	\$	3,168,383	\$	2,942,505	
Tax-exempt interest		(273,162)		(280,305)	
State tax		601,529		574,883	
Stock-based compensation		118,001		113,431	
Federal tax credits		(96,064)		(96,064)	
Other		69,392		23,269	
Income tax expense	\$	3,588,079	\$	3,277,719	

The components of deferred income taxes are as follows:

	December 31,				
	2022			2021	
Deferred income tax assets:					
Allowance for loan losses	\$ 3,0	055,652	\$	2,434,632	
Pre-opening and organization expenses		10,706		41,099	
Stock-based compensation		771,328		568,177	
Net operating loss carryforward	1	136,579		150,965	
Deferred compensation		72,194		54,408	
Federal tax credits		35,364		20,779	
Goodwill		-		88,269	
Unrealized loss on securities available for sale	3,8	803,808		-	
Other	2	462,002		323,616	
	8,3	347,633		3,681,945	
Deferred income tax liabilities:					
Depreciation	(4	497,125)		(596,254)	
Investment in Shades Cahaba	(1	186,789)		(183,271)	
Unrealized gain on securities available for sale		-		(500,719)	
	(	683,914)		(1,280,244)	
Net deferred income tax assets	<u>\$</u> 7,0	663,719	\$	2,401,701	

# NOTE 9. INCOME TAXES (Continued)

At December 31, 2022, the Company has available net operating loss carryforwards of approximately \$1,025,000 for federal tax purposes. If unused, the federal net operating loss carryforwards will begin to expire in 2027.

The federal and state income tax returns of the Company for 2019, 2020, and 2021 are subject to examination, generally for three years after they were filed.

The Company is invested in a partnership that generates federal low-income housing tax credits. The investment is being amortized into income tax expense over ten years, the expected term of the tax credits, using a proportional amortization method as allowed under ASU No. 2014-01, *Accounting for Investments in Qualified Affordable Housing Projects*. The remaining unamortized investment totaled \$237,823 and \$475,646 as of December 31, 2022 and 2021, respectively, and is included in other assets in the consolidated balance sheets. The resulting tax benefit of the amortization is recorded in deferred income taxes and totaled \$49,943 and \$49,943 for the years ended December 31, 2022 and 2021, respectively. Federal low-income housing tax credits generated from the partnership totaled \$283,944 for the years ended December 31, 2022 and 2021, respectively, and are recorded as a reduction of current income tax expense. The following table summarizes the Company's net benefit from the investment in this tax credit.

	Years Ended December 31,				
		2022	2021		
Federal low-income housing tax credit	\$	283,944	\$	283,944	
Amortization of federal tax credit investment		(237,823)		(237,823)	
Tax benefit of amortization included in deferred income taxes		49,943		49,943	
Total federal tax credit benefit, net	\$	96,064	\$	96,064	

# NOTE 10. COMMITMENTS AND CONTINGENCIES

### **Loan Commitments**

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. They involve, to varying degrees, elements of credit risk and interest rate risk in excess of the amount recognized in the balance sheets. The majority of all commitments to extend credit are variable rate instruments.

The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments as it does for on-balance sheet instruments. A summary of the Company's commitments is as follows:

	December 31,				
	2022	2021			
Commitments to extend credit	\$ 457,626,000	\$ 342,966,000			
Standby letters of credit	6,097,000	6,347,000			
	\$ 463,723,000	\$ 349,313,000			

# NOTE 10. COMMITMENTS AND CONTINGENCIES (Continued)

### Loan Commitments (Continued)

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the party. Collateral held varies, but may include accounts receivable, inventory, property and equipment, residential real estate and income-producing commercial properties.

Letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. Collateral held varies as specified above and is required in instances which the Company deems necessary.

At December 31, 2022 and 2021, the carrying amount of liabilities related to the Company's obligation to perform under letters of credit was insignificant. The Company has not been required to perform on any letters of credit, and the Company has not incurred any losses on letters of credit for the years ended December 31, 2022 and 2021.

# Contingencies

In the normal course of business, the Company is involved in various legal proceedings. In the opinion of management, any liability resulting from such proceedings would not have a material adverse effect on the Company's financial statements.

### NOTE 11. CONCENTRATIONS

The Company originates primarily commercial, commercial real estate, residential real estate, and consumer loans to customers in Jefferson and Mobile Alabama Counties, as well as Davidson and Williamson Tennessee Counties and surrounding areas. The ability of the majority of the Company's customers to honor their contractual loan obligations is dependent on the economy in these areas. Forty-three percent of the Company's outstanding loan portfolio is composed of real estate type loans, of which a substantial portion is secured by real estate in the Company's market area. Forty percent of the Company's loan portfolio consists of commercial and industrial type loans.

The Company does not extend credit to any single borrower or group of related borrowers on a secured basis in excess of 20% of capital, as defined, or approximately \$27,057,000, or on an unsecured basis in excess of 10% of capital, as defined, or approximately \$13,529,000. In addition, internal Company policies may further limit the extension of credit to any single borrower or group of related borrowers.

### NOTE 12. REGULATORY MATTERS

The Bank is subject to certain restrictions on the amount of dividends that may be declared without prior regulatory approval. At December 31, 2022, approximately \$32,362,000 of retained earnings was available for dividend declaration without regulatory approval.

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of its assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. Capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Regulatory capital rules include a capital conservation buffer designed to absorb losses during periods of economic stress. The capital conservation buffer must be composed entirely of Common Equity Tier 1 capital (CET1). The capital conservation buffer of 2.5% is added on top of each of the minimum risk-based capital ratios. Banking institutions with risk-based capital ratios above the minimum but below the capital conservation buffer will face constraints on dividends, equity repurchases and compensation based on the amount of the shortfall.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios of Total, Tier 1 and CET1 capital to risk-weighted assets, as defined, and of Tier 1 capital to average total assets (leverage ratio), as defined. Management believes, as of December 31, 2022 and 2021, the Bank met all capital adequacy requirements to which it is subject.

As of December 31, 2022, the most recent notification from the FDIC categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum Total, Tier 1 and CET1 risk-based capital ratios and Tier 1 leverage capital ratios as set forth in the following table and not be subject to any formal enforcement action. There are no conditions or events since that notification that management believes has changed the Bank's category.

The Bank's actual capital amounts and ratios as of December 31, 2022 and 2021 are presented in the tables below. The Company's capital amounts and ratios are not required to be disclosed based on the size of the total assets of the Company.

The Bank's actual capital amounts and ratios are presented in the following table.

	Actual			For Capital Adequacy Purposes <sup>1</sup>			]	To Be Capitalize Prompt Co Action Pro	d Under orrective
	I	Amount	Ratio	1	Amount	Ratio	ŀ	Amount	Ratio
				(L	Oollars in Th	housands)			
December 31, 2022:									
Total Capital to Risk Weighted Assets	\$	134,990	11.826%	\$	119,852	10.500%	\$	114,145	10.000%
Tier I Capital to Risk Weighted Assets	\$	123,298	10.802%	\$	97,023	8.500%	\$	91,316	8.000%
<b>CET1</b> Capital to Risk Weighted Assets	\$	123,298	10.802%	\$	79,902	7.000%	\$	74,194	6.500%
Tier I Capital to Average Total Assets	\$	123,298	9.728%	\$	50,699	4.000%	\$	63,373	5.000%
December 31, 2021:									
Total Capital to Risk Weighted Assets	\$	101,384	11.863%	\$	89,738	10.500%	\$	85,465	10.000%
Tier I Capital to Risk Weighted Assets	\$	92,069	10.773%	\$	72,645	8.500%	\$	68,372	8.000%
CET1 Capital to Risk Weighted Assets	\$	92,069	10.773%	\$	59,825	7.000%	\$	55,552	6.500%
Tier I Capital to Average Total Assets	\$	92,069	8.417%	\$	43,752	4.000%	\$	54,690	5.000%
<sup>1</sup> Includes the capital conservation buffer.									

# NOTE 13. DERIVATIVE INSTRUMENTS

Derivative instruments are reported at fair value in other assets and other liabilities in the accompanying consolidated balance sheets. The accounting for changes in the fair value of a derivative depends on whether it has been designated and qualifies as part of a hedging relationship. For derivatives not designated as hedges, the gain or loss is recognized in current earnings. The Company has entered into interest rate swaps ("swaps") to facilitate customer transactions in connection with their financing needs. Upon entering into swaps with borrowers, the Company enters into offsetting positions with counterparties to minimize risk to the Company. These back-to-back swaps qualify as derivatives, but are not designated as hedging instruments. As a result, these instruments are classified as trading assets and liabilities.

Interest rate swap contracts involve the risk of dealing with borrowers and counterparties and their ability to meet contractual terms. When the fair value of a derivative instrument contract is positive, this generally indicates that the counterparty or customer owes the Company, and results in credit risk to the Company.

When the fair value of a derivative instrument contract is negative, the Company owes the customer or counterparty and therefore, has no credit risk.

A summary of the Company's interest rate swaps is included in the following table:

	December 31, 2022				December	2021		
		Notional Amount	Estimated Fair Value		Notional Amount		Estimated Fair Value	
Interest rate swap agreements: Pay variable/receive fixed swaps Pay fixed/receive variable swaps	\$	13,008,867 13,008,867	\$	471,071 (471,071)	\$	18,588,605 18,588,605	\$	1,171,848 (1,171,848)
	\$	26,017,734	\$	-	\$	37,177,210	\$	-

# NOTE 14. FAIR VALUE OF ASSETS AND LIABILITIES

## **Determination of Fair Value**

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In accordance with the *Fair Value Measurements and Disclosures* topic (FASB ASC 820), the fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

The fair value guidance provides a consistent definition of fair value, which focuses on exit price in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. If there has been a significant decrease in the volume and level of activity for the asset or liability, a change in valuation technique or the use of multiple valuation techniques may be appropriate. In such instances, determining the price at which willing market participants would transact at the measurement date under current market conditions depends on the facts and circumstances and requires the use of significant judgment. The fair value is a reasonable point within the range that is most representative of fair value under current market conditions.

# NOTE 14. FAIR VALUE OF ASSETS AND LIABILITIES (Continued)

#### **Fair Value Hierarchy**

In accordance with this guidance, the Company groups its financial assets and financial liabilities generally measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

**Level 1** - Valuation is based on quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 1 assets and liabilities generally include debt and equity securities that are traded in an active exchange market. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

**Level 2** - Valuation is based on inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly. The valuation may be based on quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the asset or liability.

Level 3 - Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which determination of fair value requires significant management judgment or estimation.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following methods and assumptions were used by the Company in estimating fair value disclosures for financial instruments:

Cash and Due From Banks, Federal Funds Sold and Interest-Bearing Deposits in Banks: The carrying amounts of these short-term instruments approximate fair values based on the short-term nature of the assets.

**Securities available for sale**: Where quoted prices are available in an active market, management classifies the securities within level 1 of the valuation hierarchy. Securities are defined as both long and short positions. Level 1 securities include highly liquid government bonds and exchange-traded equities.

If quoted market prices are not available, management estimates fair values using pricing models and discounted cash flows that consider standard input factors such as observable market data, benchmark yields, interest rate volatilities, broker/dealer quotes, and credit spreads. Examples of such instruments, which would generally be classified within level 2 of the valuation hierarchy, include GSE obligations, and municipal securities. Mortgage-backed securities are included in level 2 if observable inputs are available. In certain cases where there is limited activity or less transparency around inputs to the valuation, those securities are classified in level 3.

**Restricted Equity Securities**: The carrying amount of restricted equity securities with no readily determinable fair value approximates fair value based on the redemption provisions of the issuers which is cost.

**Loans**: For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair value for other loans (for example, commercial real estate, mortgage loans, commercial and industrial loans) are estimated using discounted cash flow analyses, using market interest rates for comparable loans. Fair values for nonperforming loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

# NOTE 14. FAIR VALUE OF ASSETS AND LIABILITIES (Continued)

### **Fair Value Hierarchy (Continued)**

**Deposits**: The fair values disclosed for demand deposits (for example, interest and noninterest checking, savings, and certain types of money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies market interest rates on comparable instruments to a schedule of aggregated expected monthly maturities on time deposits.

**Other Borrowings**: Current market rates for debt with similar terms and remaining maturities are used to estimate fair value of existing debt. Fair value of long-term debt is based on quoted market prices or dealer quotes for the identical liability when traded as an asset in an active market. If a quoted market price is not available, an expected present value technique is used to estimate fair value.

Accrued Interest: The carrying amount of accrued interest approximates fair value.

Bank-Owned Life Insurance: The carrying amount of bank-owned life insurance approximates fair value.

**Trading Assets and Liabilities**: The Company has derivative instruments in the form of interest rate swap agreements accounted for as trading assets and liabilities and carried at fair value. The fair value of these instruments is based on information obtained from a third party financial institution. The Company reflects these instruments within level 3 of the valuation hierarchy.

**Off-Balance Sheet Credit-Related Instruments**: Fair values for off-balance sheet, credit-related financial instruments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing.

### Assets and Liabilities Measured at Fair Value on a Recurring Basis

The following table presents financial assets and liabilities measured at fair value on a recurring basis:

			Fair Value Measurements Using					
	Ι	sets/Liabilities Measured at Fair Value	·	uoted Prices In Active Iarkets for Identical (Level 1)		Significant Other Observable Inputs (Level 2)		Significant nobservable Inputs (Level 3)
At December 31, 2022:								
Securities available for sale	\$	132,049,717	\$	32,548,673	\$	99,501,044	\$	-
Trading assets		471,071		-		-		471,071
Trading liabilities		(471,071)		-		-		(471,071)
At December 31, 2021:								
Securities available for sale	\$	105,502,849	\$	18,715,083	\$	86,787,766	\$	-
Trading assets		1,171,848		-		-		1,171,848
Trading liabilities		(1,171,848)		-		-		(1,171,848)

### Assets Measured at Fair Value on a Nonrecurring Basis

There were no instruments measured at fair value on a nonrecurring basis and recognized in the accompanying consolidated balance sheets as of December 31, 2022 and 2021.

# NOTE 14. FAIR VALUE OF ASSETS AND LIABILITIES (Continued)

# Fair Value of Financial Instruments

The carrying amount and estimated fair value of the Company's financial instruments as of December 31, 2022 and 2021 were as follows:

	Decembe	mber 31, 2022			Decembe	er 31, 2	31, 2021		
	 Carrying Amount	Fair Value			Carrying Amount		Fair Value		
Financial assets:									
Cash and due from banks,									
interest-bearing deposits in									
banks, and federal funds sold	\$ 191,126,781	\$	191,126,781	\$	332,987,403	\$	332,987,403		
Securities available for sale	132,049,717		132,049,717		105,502,849		105,502,849		
Restricted equity securities	603,100		603,100		456,100		456,100		
Loans, net	962,705,817		925,963,966		736,048,314		734,484,720		
Accrued interest receivable	4,263,072		4,263,072		2,376,155		2,376,155		
Bank-owned life insurance	18,620,405		18,620,405		18,150,983		18,150,983		
Trading assets	471,071		471,071		1,171,848		1,171,848		
Financial liabilities:									
Deposits	1,177,602,380		1,177,166,228		1,095,237,047		1,095,227,106		
Other borrowings	34,111,875		32,676,806		-		-		
Accrued interest payable	840,107		840,107		39,603		39,603		
Trading liabilities	471,071		471,071		1,171,848		1,171,848		

# NOTE 15. PARENT COMPANY ONLY FINANCIAL STATEMENTS

The following information presents the condensed balance sheets of Oakworth Capital, Inc. as of December 31, 2022 and 2021 and the condensed statements of income and cash flows for the years then ended.

# **CONDENSED BALANCE SHEETS**

	2022	2021
Assets		
Cash	\$ 26,702,345	\$ 10,486,326
Investment in subsidiary	112,842,641	94,098,908
Loans receivable	1,502,809	1,717,496
Other assets	404,779	173,679
Total assets	\$ 141,452,574	\$ 106,476,409
Liabilities and stockholders' equity		
Accrued interest payable	\$ 775,833	\$ -
Other borrowings	34,111,875	-
Dividends declared	2,185,980	1,925,814
Other liabilities	620,866	262,417
Total liabilities	37,694,554	2,188,231
Stockholders' equity	103,758,020	104,288,178
Total liabilities and stockholders' equity	\$ 141,452,574	<b>\$</b> 106,476,409

### CONDENSED STATEMENTS OF INCOME

	 2022	 2021
Income		
Dividend income	\$ -	\$ 1,000,000
Miscellaneous income	 8,666	 9,904
Total income	 8,666	 1,009,904
Expense		
Interest expense on borrowings	\$ 856,324	-
Equipment expense	11,843	10,865
Restricted stock compensation	-	273
Other operating expense	 227,860	 227,304
Total expense	 1,096,027	 238,442
Income (loss) before income tax benefit and undistributed earnings of subsidiary	(1,087,361)	771,462
Income tax benefit	 (273,037)	 (61,325)
Income (loss) before undistributed earnings of subsidiary	(814,324)	832,787
Undistributed earnings of subsidiary	 12,313,781	 9,901,425
Net income	\$ 11,499,457	\$ 10,734,212

# NOTE 15. PARENT COMPANY ONLY FINANCIAL STATEMENTS (Continued)

	2022	2021
OPERATING ACTIVITIES		
Net income	\$ 11,499,457	\$ 10,734,212
Adjustments to reconcile net income to net cash		
provided by operating activities:		
Undistributed earnings of subsidiary	(12,313,781)	(9,901,425)
Restricted stock compensation	-	273
Decrease in loans receivable	214,687	233,116
Increase in interest payable	775,833	-
Amortization of debt issuance costs	30,490	-
Net other operating activities	139,851	209,017
Net cash provided by operating activities	346,537	1,275,193
INVESTING ACTIVITIES		
Investment in bank subsidiary	(17,000,000)	_
Purchase of premises, equipment, and software	(12,500)	-
Net cash used in investing activities	(17,012,500)	
FINANCING ACTIVITIES		
Proceeds from issuance of subordinated note	35,000,000	_
Subordinated note issuance costs	(918,615)	_
Issuance of common stock	4,716	762,415
Exercise of stock options		163,903
Issuance of treasury stock	1,033,069	249,290
Purchase of treasury stock	(311,374)	(227,857)
Dividends paid	(1,925,814)	(1,430,092)
Net cash provided by (used in) financing activities	32,881,982	(482,341)
Increase in cash	16,216,019	792,852
Cash at beginning of year	10,486,326	9,693,474
Cash at end of year	\$ 26,702,345	\$ 10,486,326

### CONDENSED STATEMENTS OF CASH FLOWS